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LEADERSHIP • MANAGEMENT • PROFESSIONAL DEVELOPMENT

COURSE CATALOGUE

Dave Jones Consultants



Dave Jones
Facilitator & Trainer

Delivering Open Enrolment and Customized On-Site Programs and Conferences that create measurable improvements in leadership, performance and accountability!

Facilitated and delivered by Dave Jones for all programs.

Dave Jones Consultants
Captivating Practical Learning BIG Results!

CONTACT US

QUICK START GUIDE

Your Situation	Recommended Starting Point	Duration
Moving from peer to supervisor	Making the Transition from Co-Worker to Team Lead	1 Day
New to management	Managing for Superior Results 1	2 Days
Looking to elevate your management career	Managing for Superior Results 2	2 Days
Looking to boost your team's performance	Performance Boost Management Program	4 Hours
Looking to master feedback skills that drive results	Fueled By Feedback for Leaders	2 Days
Coaching employees and teams	The Three Coaching Practices	90 Minutes
Leading without formal authority	Managing Skills for Non-Managers 1 (MSNM-1)	1 Day
Looking to turn leadership skills MSNM-1 into leadership results	Managing Skills for Non-Managers 2	1 Days
Looking to influence outcomes and achieve mutually beneficial agreements.	Powerful Negotiation Skills	2 Days
Looking to improve your resilience	Resilience at Work	1 Day

OPEN ENROLMENT LEARNING PATHWAYS

Start where you are today and build the skills that help you achieve your next level of success.

FREE PARKING & MEALS INCLUDED at all of our In-Person open enrolment courses.

Transitioning Into Leadership	Managers & Leaders	Leadership Without Authority	Professional Growth
Making the Transition from Co-Worker to Team Lead 1 Day	Fueled By Feedback for Leaders 1 Day	Managing Skills for Non-Managers 1 1 Day	Powerful Negotiation Skills 2 Days
The Three Coaching Practices 90 minutes (10-11:30 AM)	Managing for Superior Results 1 2 Days	Managing Skills for Non-Managers 2 1 Day	Resilience at Work 1 Day
	Managing for Superior Results 2 2 Days		
	Performance Boost Management 4 Hours		

All Open Enrolment programs are also available as customized on-site learning solutions delivered in-person, virtually or in a hybrid format.

COURSE SCHEDULES

FREE PARKING & MEALS INCLUDED at all of our In-Person open enrolment courses.

Managing for Superior Results 1

Mar 10-11, 2027	In-Person	9am-4pm
Oct 5-6, 2027	Remote	9am-4pm
Nov 3-4, 2027	In-Person	9am-4pm

Managing for Superior Results 2

Apr 27-28, 2027	In-Person	9am-4pm
Dec 1-2, 2027	In-Person	9am-4pm

Performance Boost Management Program

Mar 23, 2027	Remote	12pm-4pm
Jun 23, 2027	In-Person	12pm-4pm
Oct 7, 2027	In-Person	8am-12pm

Powerful Negotiation Skills

Feb 10-11, 2027	Remote	9am-4pm
Jun 9-10, 2027	In-Person	9am-4pm

Managing Skills for Non-Managers 1

Jan 27, 2027	Remote	9am-4pm
May 5, 2027	In-Person	9am-4pm

Managing Skills for Non-Managers 2

March 3, 2027	Remote	9am-4pm
May 19, 2027	In-Person	9am-4pm
Oct 26, 2027	In-Person	9am-4pm

Making The Transition From Co-Worker To Team Lead

Dec 2, 2026	Remote	9am-4pm
Feb 24, 2027	Remote	9am-4pm
Sept 29, 2027	In-Person	9am-4pm

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COURSE SCHEDULES - CONTINUED



FREE PARKING & MEALS INCLUDED at all of our In-Person open enrolment courses.

Fueled by Feedback for Leaders

May 12, 2027	Remote	9am-4pm
Nov 23, 2027	Remote	9am-4pm

Resilience At Work

Jun 15, 2027	Remote	9am-4pm
Oct 19, 2027	Remote	9am-4pm

The Three Coaching Practices

Feb 16, 2027	Remote	10:00 AM - 11:30 AM (90 minutes)
Sept 14, 2027	Remote	10:00 AM - 11:30 AM (90 minutes)

Ask Dave Anything Events

Jan 28, 2027 - Aligned Accountable Collaborative Partnerships	Remote	10:00 AM - 11:30 AM (90 minutes)
Apr 22, 2027 - Managing Performance	Remote	10:00 AM - 11:30 AM (90 minutes)
Jun 17, 2027 - AI + You	Remote	10:00 AM - 11:30 AM (90 minutes)

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CUSTOMIZED LEARNING SOLUTIONS

Practical programs to strengthen leadership, accountability, engagement and performance.

Every organization faces unique challenges. That's why all on-site programs can be customized and delivered in-person, virtually or in a hybrid format. Programs may be delivered individually or combined into larger learning journeys, leadership development programs, conferences or retreats.

🟦 LEADERSHIP DEVELOPMENT

Build leaders who create accountability, engagement and results.

Recommended Programs

Managing for Superior Results 1 (2 Days)
Managing for Superior Results 2 (2 Days)
Making the Transition from Co-Worker to Team Lead (1 Day)
Leading Self Influencing Others (2 Days)
Managing Skills for Non-Managers 1 (1 Day)
Managing Skills for Non-Managers 2 (1 Day)

Ideal For: New leaders, experienced managers, supervisors, team leads, project leaders and emerging leaders.

🟨 PERFORMANCE, FEEDBACK & ACCOUNTABILITY

Create a culture where people know what's expected and perform at their best.

Recommended Programs

Fueled By Feedback for Leaders (1 Day)
Fueled By Feedback for Individual Contributors (1 Day)
Fueled By Feedback Manufacturing | Construction | Trades (1 Day)
Performance Boost Management Program (4 Hours)
The Three Coaching Practices (90 Minutes)

Ideal For: Organizations looking to improve accountability, communication, performance management and coaching effectiveness.

CUSTOMIZED LEARNING SOLUTIONS - CONTINUED

Every on-site solution can be customized to meet your organization's specific goals, challenges and audience.

🟩 CHANGE, RESILIENCE & ADAPTABILITY

Equip people to thrive during constant workplace change.

Recommended Programs

Change Strong (1 Day)
Resilience at Work (1 Day)
Thriving Under Different Leader Styles (1 Day)

Ideal For: Organizations experiencing change, growth, restructuring, technology adoption or AI implementation.

🟧 TEAM EFFECTIVENESS & COLLABORATION

Create aligned, motivated and productive teams.

Recommended Programs

Powerful Negotiation Skills (2 Days)
DiSC Team Strength Building Program (1 Day)
The Three C's of Human Motivation (90 Minutes)
Mutually Agreed Success Criteria (90 Minutes)

Ideal For: Teams seeking stronger communication, collaboration, alignment, engagement and conflict resolution skills.

CUSTOMIZED LEARNING SOLUTIONS - CONTINUED

In addition to the programs previously listed, Dave Jones can also design and deliver customized learning experiences tailored specifically to your team's needs.

Additional Solutions Include:

- Strategic Planning Sessions
- Team Strength Building Retreats
- Managing Remote Teams
- Leading Different Generations
- The Power of Emotional Intelligence
- Conducting Effective Performance Appraisals
- PassionWorks!©
- Conference Facilitation Services
- Leadership Coaching & Advisory Services

LET'S BUILD THE RIGHT SOLUTION TOGETHER

Organizations frequently combine multiple topics into leadership development programs, team retreats, conferences and large-scale learning initiatives.

Every organization is unique. Contact Us to request a call with Dave to discuss your goals, challenges and desired outcomes, and we'll help you build a customized learning solution that creates measurable results!

Ask Dave Anything Events - No Charge !

For one hour participants ask questions and Dave answers them.

Register



Ask Dave Anything is one of the most popular components of Dave Jones' leadership and management programs — now available as a standalone virtual session. This high-impact, interactive hour is designed to help you tackle the real issues you're facing at work.

Each session focuses on a specific topic to keep the conversation targeted and valuable. Like all Ask Dave Anything sessions, you'll have the opportunity to ask your questions on topic or not. Come get answers to your questions, learn from others' challenges, and walk away with practical tools and strategies you can apply immediately.

Every session is a unique learning opportunity!

Ask Dave Anything Session Dates

Remote Jan. 28 2027 10-11 AM	Building Aligned Accountable Collaborative Partnerships
Remote April 22 2027 10-11 AM	Performance Boost Management
Remote June 17 2027 10-11 AM	AI + YOU

Register

CONFERENCES

CONTACT US



Conference Facilitation Services With Dave Jones Include:

- Designing your conference – agendas, themes, flow
- Facilitate planning sessions with stakeholders
- MC your conference
- Facilitating activities
- Delivering key note speech
- Coaching presenters in design and delivery of their sessions
- Running team building activities
- Measuring impact

Video Intro & Conference PDF

Dave Jones will work with you and ensure you have a HIGH IMPACT and ENGAGING conference customized to meet the needs of you and your audience.

Audience:

- Executive retreats
- Team conferences
- Department conference
- Company-wide conferences



COACHING

CONTACT US

Coaching Sessions with Dave:

- Scheduled individually.
- For Leaders, Executives and Individual Contributors.
- No subject is off limits.
- If Dave can't help you or it is not a good fit, he will let you know up front.



Dave gives answers. He is the only coach in Ottawa that provides advice. It's called Hybrid Coaching and it works. He'll help you to create success out of difficult situations.



FULL COURSE LIST
Delivered by Dave Jones

Managing For Superior Results 1

How to succeed as a new manager!

Best For: New Managers **2 Days**

Most managers are promoted for technical skill, then left to adjust on their own. This course gives you a practical toolkit to improve fast without paying a high personal price.

LEARNING OUTCOMES

- Understand the shift from technical expert to manager
- Build a personal toolkit for day-to-day management
- Create motivation, commitment and accountability
- Improve results without burning out

Outline PDF | Register

Managing for Superior Results 2

How to advance your management career!

Best For: Experienced Managers Wanting To Advance Their Management Career **2 Days**

For managers who are given more to do: limited resources, struggling teams, leading other managers, leading up, and implementing change.

LEARNING OUTCOMES

- Deliver results when time and resources are short
- Turn around struggling teams
- Lead other managers and lead up effectively
- Drive change initiatives and bring optimism

Outline PDF | Register

FULL COURSE LIST - CONTINUED
Delivered by Dave Jones

Fueled by Feedback For Leaders

Master the feedback skills that drive results!

Best For: Managers & Leaders **1 Day**

Build the cultures, relationships and processes where feedback fuels high performance.

LEARNING OUTCOMES

- Give feedback that drives results
- Build relationships that support performance
- Create feedback processes that last

Outline PDF | Register

Performance Boost Management Program

Work smarter not harder!

Best For: Managers & Team Leads **4 Hours**

Practical, easy-to-action tools that unlock capacity in people and create more, better-quality results.

LEARNING OUTCOMES

- Unlock capacity in your people
- Activate high performers
- Turn around low performers
- Develop people to work independently

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FULL COURSE LIST - CONTINUED
Delivered by Dave Jones

Making the Transition from Co-worker to Team Lead

How to navigate your promotion into management!

Best For: New Team Leads **1 Day**

Take authority over former colleagues and balance old relationships with new management responsibilities, using case studies and role play.

LEARNING OUTCOMES

- Take authority over former colleagues
- Balance relationships with new responsibilities
- Practise through case studies and role play

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The Three Coaching Practices

Develop Staff using the Three Coaching Practices

Best For: Managers & Leaders **90 Minutes**

Use three coaching practices for different situations, and know when coaching is not conversation, mentoring or training.

LEARNING OUTCOMES

- Apply three coaching practices to real situations
- Distinguish coaching from conversation
- Separate coaching from mentoring and training

Outline PDF | Register

FULL COURSE LIST - CONTINUED
Delivered by Dave Jones

Powerful Negotiation Skills

How to identify, protect and advance your interests!

Best For: All including Managers, Leaders, Individual Contributors, Cross-Functional Teams and Sales People

2 Days

Negotiate with colleagues, employees, senior management, prospects, clients and suppliers using effective strategies, tactics and countermeasures.

LEARNING OUTCOMES

- Communicate with clarity in negotiation
- Develop strategies, tactics and countermeasures
- Handle manipulative opponents
- Practise through role plays and case studies

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Resilience At Work

How to be resilient with AI and at your workplace!

Best For: Managers, Leaders & Individual Contributors

1 Day

Sustain passion and performance without sacrificing wellbeing, including work-life boundaries, remote work and warning signs.

LEARNING OUTCOMES

- Set work-life boundaries that hold
- Work sustainably in a remote environment
- Recognize physical and emotional warning signs

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FULL COURSE LIST - CONTINUED
Delivered by Dave Jones

Managing Skills for Non-Managers 1

How to lead people when you aren't the boss!

Best For: Individual Contributors **1 Day**

Influence, inspire and motivate people to accomplish important goals when you have no formal reporting authority.

LEARNING OUTCOMES

- Influence without formal authority
- Deliver feedback and hold people accountable
- Reach consensus and mediate conflict

Outline PDF | Register

Managing Skills for Non-Managers 2

Turn leadership skills into leadership results!

Best For: Emerging Leaders **1 Day**

Resolve leadership, influencing, cooperation and accountability challenges by applying the tools from Managing Skills for Non-Managers 1.

LEARNING OUTCOMES

- Resolve influencing and cooperation challenges
- Apply earlier tools to real situations
- Build relationships that produce results

Outline PDF | Register

FULL COURSE LIST - CONTINUED
Delivered by Dave Jones

Leading Self Influencing Others

Gain commitment from others!

Best For: Emerging Leaders **2 Days**

Develop self-leadership and the ability to influence others to focus efforts and relationships on results that matter.

LEARNING OUTCOMES

- Lead yourself with intention
- Influence others toward commitment
- Drive accountability for meaningful results

Outline PDF

Change Strong

How To Navigate Change and AI with Confidence, Clarity, and Impact!

Best For: Cross-Functional Teams **1 Day**

Respond to externally imposed change by activating people's strengths, minds and emotions.

LEARNING OUTCOMES

- Respond confidently to imposed change
- Activate strengths during transition
- Engage minds and emotions in change

Outline PDF

FULL COURSE LIST - CONTINUED
Delivered by Dave Jones

Thriving Under Different Leader Styles

Adapt At Work by Thriving Under Different Leader Styles!

Best For: Individual Contributors **1 Day**

Identify and adapt to your leaders' strengths to support resilience, productivity, confidence and happiness.

LEARNING OUTCOMES

- Identify your leader's strengths
  Adapt your approach to different styles

Outline PDF

DiSC Team Strength Building Program

Enhance Communication and Reduce Conflict!

Best For: Cross-Functional Teams **1 Day**

Use DiSC profiles and team activities to understand strengths, communication styles, problem-solving, conflict and cooperation.

LEARNING OUTCOMES

- Read DiSC profiles and communication styles
- Understand strengths and limitations
- Reduce conflict and improve cooperation

Outline PDF

ON-SITE COURSES CUSTOMIZED FOR YOUR TEAM

In-Person | Virtual | Hybrid

Fueled by Feedback — Manufacturing | Construction | Trades

How to give feedback in a way that creates commitment and accountability.

Best For: Cross-Functional Teams **1 Day**

Build a highly accountable, self-motivated workforce by moving beyond compliance toward commitment and engagement.

LEARNING OUTCOMES

- Move teams beyond compliance
- Build commitment and engagement
- Give feedback that creates accountability

Outline PDF

Fueled by Feedback For Individual Contributors

Accelerate your career using Fueled by Feedback for Individual Contributors

Best For: Individual Contributors **1 Day**

Gain clarity on strengths and blind spots through others' perceptions, and power emotional intelligence.

LEARNING OUTCOMES

- Gain clarity on strengths and blind spots
- Use others' perceptions effectively
- Turn self-awareness into career momentum

Outline PDF

ON-SITE COURSES CUSTOMIZED FOR YOUR TEAM

In-Person | Virtual | Hybrid

Mutually Agreed Success Criteria

Create Highly Successful Teams using Mutually Agreed Success Criteria

Best For: Managers, Leaders, Individual Contributors & Cross-Functional Teams

90 Minutes

Align people around shared measures of success by agreeing on input and output metrics.

LEARNING OUTCOMES

- Align people around shared success measures
- Agree on input and output metrics

Outline PDF

The Three C's of Human Motivation

Create unstoppable teams using the 3 C's of Human Motivation

Best For: Managers, Leaders, Individual Contributors & Cross-Functional Teams

90 Minutes

Create workplace conditions that motivate different people, rather than blaming individuals.

LEARNING OUTCOMES

- Create conditions that motivate people
- Motivate different people differently
- Stop blaming individuals for results

Outline PDF