Dave Jones Consultants
Captivating Practical Learning BIG Results!



MANAGING FOR SUPERIOR RESULTS 2

How to advance your management career!

Register

COURSE OVERVIEW

Graduates of “Managing for Superior Results I” become skilled at creating an environment of motivation, commitment, growth and accountability. As a result they are given more to do. They are tasked with creating results when time is short, resources are limited and expectations are sky high. They get given teams who are struggling and challenged to turn them around. They are asked to lead other managers and to lead up. They get given responsibility for implementing important change initiatives. They are tasked with bringing optimism and ideas when cynicism and doubt are taking hold. The tools in this program are a direct response to the challenges graduates face in the next step of their development as people and business leaders. As your career as a manager develops, you have to add to the tools that got you here!

LEARNING OBJECTIVES

This course will teach participants to:

- Set and communicate priorities and boundaries
- Build relationships and alignment with other leaders
- Use team values to drive accountability and trust
- Drive change in ways that create commitment and follow through
- Activate positivity practices that drive creativity and resilience
- Balance core work with the demands of projects
- Prevent burnout of top performers
- Reenergize and refocus underperforming staff

COURSE OUTLINE

Session Objectives and Climate Setting

- Establish participant objectives/challenges
- Identify how to integrate tools into workplace
- Build participant relationships

Priority Setting

- Use mission, values and strategy to establish priorities
- Communicate priorities to stakeholders
- Say no (while saying yes) to misaligned under resourced objectives

Activate Team Values

- Establish mutually agreed criteria
- Identify reinforcing and constructive protocols
- Use values to drive team work and accountability

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COURSE OUTLINE - CONTINUED

Change Strong

- Bring agency to change efforts
- Create change resilience
- Activate change resources

Positive Psychology

- Combat negativity and cynicism
- Enhance team resilience
- Boost team morale

Leadership At All Levels

- Build strong relationships with fellow leaders
- Share leadership with direct reports
- Align efforts with other functions

Core Work Project Work Balance

- Prevent burn out of key resources
- Provide advancement opportunities for key staff
- Establish and reinforce success criteria

PassionWorks!™

- Complete assessment tool
- Prevent personal burn out
- Channel destructive emotions into passion

Next Steps

- Meet with your leader and gain commitment
- Further reading and resources
- Stop Start and Continue action plan

WHO SHOULD ATTEND?

Managing For Superior Results 2 is designed for graduates of my Managing For Superior Results 1 program who would like to further advance their management career.

FACILITATOR AND TRAINER - DAVE JONES

This instructor-led, in-person/remote course delivered by **Dave Jones** will ensure participants receive hands-on training with real-life applications to advance their management career.

COURSE MATERIALS

Each participant is provided a workbook with reference materials. Each participant also creates additional materials, personalized to his or her own workplace situation. The combination of these two elements creates a manual that is used throughout the year.

COURSE LENGTH

Managing For Superior Results 2 is a 2-Day course.